Put your business
in SAFE HANDS

SCG Wholesale



SCG **Wholesale**

Our story has evolved over the course of the last 8 years as a part of the wider, and much longer history of Southern Communications Group, which goes back to 1965. From the acquisition of Efar in 2014, to Evonex in 2018 and subsequent Wholesale offerings within Hello Telecom, NSN and 2 Circles, we now have over 200 wholesale partners.

SCG Wholesale brings together the best of Hosted Telephony, Mobile and Connectivity all in one place, alongside a much broader portfolio. Our own hosted platform, Evonex gives us the ability to give depth and flexibility to our Wholesale Channel whilst innovating the delivery of hardware and call services.

All of our Wholesale products can be brought together as one solution or taken individually as you need them. We are committed to helping you scale the curve and deliver more value than ever before to your customers.



We have been specialists in bringing people and technology together to create change for the better since 1965. Since then, we have had a positive impact on many moments of change, transforming the ways that people and technology connect and create value. This moment of unlimited connectivity, wherever we are, is one of extraordinary empowerment. It brings us a step closer to everything we wish to be and the lives we wish to live; in the office, in our homes… **in the Cloud.**

Paul Bradford
CEO, SCG

Unified **Solutions**



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About Evonex

Evonex has been at the leading edge of internet telephony for than a decade, specialising in robust, reliable hosted services packed full of the latest features.

Evonex, our innovative hosted communications platform, represents a groundbreaking approach to hosted IP telephony. It is offered as a fully white-label solution, catering to businesses of all sizes, and is accessible through our extensive network resellers. At the heart of Evonex, you will find all the essential qualities of the SCG Wholesale approach:

- A commitment to cutting-edge, super-smart technology
- A focus on continuous improvement and development
- A dedication to listening and responding to resellers' needs
- Pride in offering intelligent and responsive support.
- And, of course, our philosophy of fair and reasonable pricing

We have an outstanding track record for the reliability and stability of our systems and a reputation for fast, friendly, and accurate support. Our systems are constantly monitored and regularly updated, and our comprehensive back-up systems are well established. The services we provide have been designed and built by our own UK based engineering and development teams. We know them inside out and can deal quickly and easily with any questions or issues.



Over **100 000** satisfied end users

With SCG Wholesale you are in control

Our comprehensive web portal has dedicated separate views for resellers and their customers.

The reseller portal allows resellers to oversee their customers' accounts, set security levels, place orders, manage numbers, devices, stock and much more.

The customer portal allows end-users to set company-wide and individual system preferences including Auto Attendants, call routing, diverts & forwarding, address books and call history.

Evonex can be entirely white-labelled so you can brand it as your own; this includes the user portal, which can also be branded for your customers, with logos and colour selections.

About Evonex

MS Teams

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An Evonex Teams Voice licence enables businesses to integrate the Evonex telephony platform and Microsoft Teams environment to transform the way they work, bringing together the best of both worlds into a single platform for collaboration and calls.



An Evonex Teams Voice licence utilises direct routing together with Business Voice to create a single communications platform that enhances the capabilities of Teams desktop and mobile applications. It allows customers to keep their favourite telephony features, existing telephone numbers, call routing plans, reporting, and benefit from the best call rate packages.



Insights Reporting

Insights reporting provides all the information you would expect from an industry leading reporting suite, including individual DDI level analysis.

Designed and developed specifically for the Evonex platform, Insights allows you to choose from a comprehensive list of pre-defined reports or apply your own filters for a more detailed understanding of call traffic by groups, users and call types.

Save your favourite reports, export as CSV or PDF and multiple schedules for automatic generation and email distribution.

Evonex Platform

The Evonex platform has been created specifically for IT & Telecoms resellers and is a complete business telephony service that's ideal for businesses of all sizes, from sole traders to multi-site deployments. It comes with an extensive range of features and allows you to link fixed and mobile telephony.

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But more importantly, Evonex offers you the flexibility of different reseller models:

- Software licence only
- Software with Hardware as a Service
- Software with Calls as a Service
- Software with HaaS and CaaS

Choose to take just the telephony software licensing from SCG Wholesale leaving you free to select your prefered connectivity,SIP trunk and handset providers, and take full advantage of all the best deals and opportunites.

Or take one of our inclusive packages providing you with an easy bundle of handsets, SIP, and call minutes. We can even manage the ordering, provisioning and delivery to your end customers, all under your own white-label product branding.

It's easy to put Evonex, our wholesale hosted telephony platform, at the heart of your unified communications packages. It delivers everything you need from a premium hosted telephony platform – except the premium price. **Put your business in safe hands with Evonex from SCG Wholesale.**



GET IT ON Google Play Available on the App Store

Evonex Pricing

With Evonex there are no hidden extras. This means there are no set-up or termination charges, no minimum contract period (unless taking a HaaS package), no system set-up or "training" fees and no minimum volume contract.

Software Licence charging is based on the number of active subscriptions at the end of each month.

The only likely additional monthly costs include any Call Recording storage costs or Wallboard costs if these features are active.

Why choose Evonex?

- Super reliable patented technology
- For businesses of all shapes and sizes
- Packed with a host of clever features
- Easy plug and play installation process
- Straight forward licences with no hidden extras

SIP & Call Services

Flexibility to suit your business and your customer

With SCG Wholesale and the Evonex platform, you can choose whether to take Calls as a Service (CaaS) or Hardware as a Service (HaaS) directly from us or purchase broadband, SIP trunks, minutes and handsets separately from any supplier.

SOFTWARE ONLY:

- You provide the SIP trunk – average aggregation levels of 28:1
- Hardware agnostic: bring your own SIP devices
- Build your own bundles

SOFTWARE + HARDWARE AS A SERVICE:

- Choose from a wide range of Cisco, Yealink and Polycom endpoints
- Let us provision and ship the handsets direct to your customer
- Single handset cost per subscription per month
- Eliminate cash-flow issues or necessity to lease hardware

SOFTWARE ONLY:

- You provide the SIP trunk – average aggregation levels of 28:1
- Hardware agnostic: bring your own SIP devices
- Build your own bundles

SOFTWARE + CALLS AS A SERVICE + HARDWARE AS A SERVICE:

- Let us be your one-stop shop!
- Align with competitors – make it easy for yourself
- No need to create new SIP trunk or hardware provider relationships

Make Evonex your own

It's easy to put Evonex at the heart of your unified communications packages.

Evonex is a SIP-based telephony platform that puts the reseller in control of how the service is delivered. With Evonex, resellers have an opportunity to present their own product and, at the same time, rationalise a number of ongoing costs.



White – Label Evonex

It's easy to make Evonex your own product.

Evonex is completely white-label, which means you can name and brand it in your own style. The user portal has a company-neutral URL, which you can brand for your customers, not to mention any network handsets that have display screens.

Business Connectivity & Network Solutions

*From standard broadband, through ethernet, GSM mobile connectivity and office cabling, **we've got you covered.** Our services ensure secure, high quality, prioritised delivery of voice and data with the highest level of service across your LAN, WAN and internet breakout. Our network connection tool gives direct access to the best prices and networks for voice and data, so you don't need to shop around.*

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Superfast Broadband

Superfast, secure and reliable broadband connections to increase efficiency and improve overall performance of your business.

Ethernet Solutions

Delivering **faster speeds** and **greater stability** than FTTC, FTTP (a dedicated Ethernet circuit) uses the **latest fibre technology** to deliver your service from the exchange to the cabinet and into your premises.

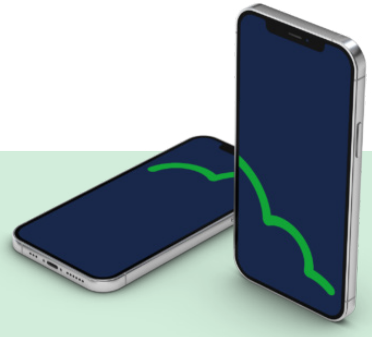
GSM Data Connections

GSM Data Connections offer high quality connectivity for businesses in remote areas, brownfield sites or as a secure failover in the event of any deterioration of primary carrier services, keeping your critical applications up-and-running.

Business Mobile Solutions

At SCG Wholesale, our range of devices will keep you connected on the move. *Looking for a device to support your hosted telephony applications, easy and secure access to Cloud applications, email and company data, or a GSM connection for your office? We have the solution for you, supported by the highest level of customer service and knowledgeable staff.*

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All the latest devices

At SCG Wholesale, we offer businesses cost-effective and flexible mobile connectivity with a wide range of mobile devices available to purchase on a monthly or one-off basis.

Tailored mobile tariffs

Meet the needs of your workforce with tariffs tailored to you, offering cost-effective solutions across all the major networks.



IT & Cloud Services



Your **journey** to the **Cloud**

SCG Wholesale provides a range of private Cloud, physical co-location and hybrid services.

We ensure that whatever the preferred option, your data and central computing resource is secure, backed-up and managed by a highly experienced team of professionals, who specialise in the operation of mission-critical data centre environments.

Resilient Data Centres

Each data centre is highly resilient and benefits from a design tailored to provide an uninterrupted service. This includes multiple and diversely routed power sources, backed up by standalone power capabilities, air conditioning, fire suppression and manned 24/7 security.

Clear, concise and timely communication relies on resilience and security, whether your data is simply being transmitted from one location to another or being stored in data centres to provide off-site back-up or anytime access.

Virtual Data Centres

We operate wholly-owned virtual data centres enabling us to have absolute visibility and control of your virtual environment. This means you can be assured that it is fully secure, backed up and managed by our experienced team.

Business Continuity & Disaster Recovery

Business Continuity, Disaster Recovery and Back-up services are a bit like phone insurance – you don't truly realise their worth until you have to use them.

IT & Cloud Services

SCG Wholesale

Cloud **Co-location** Solutions

Co-location can save businesses over 50% on running costs, dramatically reduce their carbon footprint and improve productivity.

Hybrid Cloud Solutions

SCG Wholesale's hybrid Cloud solutions allow your business to keep your critical business systems both in the Cloud and onsite whilst managing data and applications to be shared between both.

Cloud **Migration Services**

We offer expertise, advice and support to ensure a smooth migration to the Cloud, with minimum disruption to your business.

Data Centre Hosting – Crown Campus

The proximity of Crown Hosting to our locations enables fast and secure communication between applications that reside on legacy public sector systems, and datasets that need to run on traditional hardware, with Cloud-hosted applications.

IoT Business Services

Join the **smart revolution**

IoT (Internet of Things) / M2M (Machine to Machine) technology was created to streamline the way data is collected from devices and incorporated into IT systems, without human intervention. It allows control and visibility over things you wish to neither visit nor touch. We provide the IoT SIMS and networks necessary to securely connect any device or smart object in any environment. Just install the SIM card and enjoy the benefits of our resilient 4G and 5G connectivity network.

- Multi-network
- Flexible
- Reliable

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Choose **only the best** for your business

The best network options

With SCG Wholesale, you can choose the best network option for your business. You can use a single or multinetwork option to always get the best signal wherever your SIM is.

Flexible solutions

We provide all types of SIMs. Whether you are looking for plastic or embedded, get the most appropriate one for your current or future applications.

The best plans

Our team will work with you to identify your individual business needs and offer you a bespoke solution specifically adapted to your company.

IoT Business Services

Prevention from data leakages and viruses is essential *in a world where business-critical information is accessed from a wide range of devices and locations. Whatever and wherever you're transmitting from, an IoT solution from SCG Wholesale provides the connectivity and security you need. Prioritise the important items, eliminate the dangerous items and safely check the items you're not sure about to protect your intellectual property.*

SCG Wholesale



Council

- CCTV
- Digital signage
- Ticketing machines
- Car parks
- Pay meters

Transport

- Electric vehicles
- Dashcam
- Assets tracking
- Telematics
- Driver behaviour

Utility providers

- Metering
- Energy management
- Water monitoring
- Environment monitoring

Security

- CCTV
- Lone worker
- Sensor
- Alarms
- APNR

Health

- Patient monitoring
- Medical alarm buttons
- Tablets for paramedics
- Pop up clinics
- Assisted living

Retail

- CCTV
- Digital signage
- Failover/Backup
- Instore WiFi
- Ordering system
- Fulfilment system
- Payment system
- Vending

Becoming a Partner

Our Shared Service Centre allows us to help you manage your customers the way you want to with a choice of Provisioning, Support, Account Management, Billing, and an agreed Exit Plan.

SCG Wholesale

Billing

We can provide full white-label billing, giving you full customer ownership whilst promoting and building your own brand.

Support

Our Technical Support Team can provide either first- or second-line white-label support to your end-users, helping you troubleshoot customer issues and providing a quick response time on technical issues.

Provisioning

New partners can take advantage of our FastStart programme. Let our highly trained delivery team provision your first 10 orders whilst simultaneously enabling your own delivery team to learn the ordering and delivery process in a live environment. You can also choose to take our Provisioning services as a permanent solution.

Account Management

Our highly experienced Customer Account Managers can help you look after your customers by providing white-label support for all our products. They will also help you upsell new SCG Wholesale-provided solutions, helping you to scale the curve.

Guaranteed Exit Plan

Begin with the end in mind; we can work with you to build an exit plan which will give you a guaranteed payment within a set 3-5 years of partnering with us.



Cloud connectivity
built around you

SCG Wholesale



Call us today on

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